



RISK MANAGEMENT OVERVIEW

WHO WE ARE



Kayla Shay
VP, Client Services



Jeff Silvernail
AVP, Insurance Specialist



Evan Kirkpatrick
Founder

OUR APPROACH

As an independent insurance brokerage, we believe in a free market approach to your insurance needs. We identify appropriate coverage levels, quote multiple insurance carriers, and select from the best cost to value comparison.

ARE WE COMPATIBLE?

We work with...

- ▶ **Individuals & Families**
- ▶ **Small Business Owners**
- ▶ **Custom Risk Solutions**



CARRIERS & PARTNERSHIPS



#1 Insurance Agency Alliance in the U.S.

\$12.46 Billion of in-force premium placed in 2022



PERSONAL LINES OF INSURANCE

PROPERTY

Homeowners, Condo, Landlord, Renters

GENERAL LIABILITY

Umbrella

RECREATIONAL

RV, Travel Trailers, Boats, ATV & Motorcycle

AUTOMOBILE



SPECIALTY LINES OF INSURANCE

MARINE & AVIATION

Yachts, Airplanes

COLLECTABLES

Jewelry, Memorabilia, Antiques

ENTERTAINMENT SERVICES

Film Production



COMMERCIAL LINES OF INSURANCE

STANDARD BUSINESS POLICIES

Business Owners

Business Umbrella

Workers Compensation

SPECIALTY BUSINESS POLICIES

Professional Liability

Cyber Liability

Directors & Officers Liability



ADVANTAGES OF WORKING WITH WCI

Potential Cost Savings

We shop the market for the best available rates

Simplify Your Financial Life

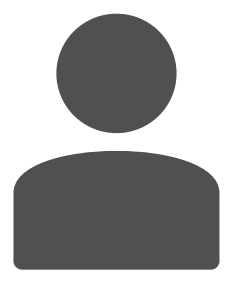
We help you coordinate and organize your investments and insurance

Experience & Expertise

Detailed consultations and commitment to quality leads to better results for you



WORKING WITH US VS THE COMPETITION



Independent Brokerage

Captive Agent

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Multiple Carriers

One Carrier

Free Market

Closed Market

Represents You

Represents Insurance Company

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NEXT STEPS

- 1. Consultation**
- 2. Quote**
- 3. Analysis**
- 4. Recommendation**



Jeff Silvernail

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We truly want what's best for **YOU!**



Contact us for a complimentary consultation today.



www.wendellcharlesinsurance.com